

3PAR AT A GLANCE

3PAR® (NYSE: PAR) is the global leader of utility storage—highly virtualized and dynamically tiered storage arrays built for public and private cloud computing.

Our hyper-efficient platform addresses the limitations of traditional storage for utility infrastructures. As a pioneer of thin provisioning, green storage, and storage virtualization technologies, 3PAR designs products that reduce power consumption, help companies meet their green IT initiatives, and cut total cost of ownership for storage by up to 50%.

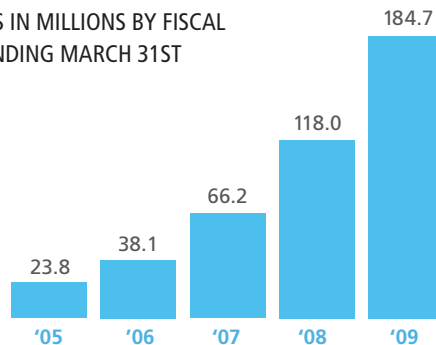


Company Profile

Market Cap:	Approx. \$700 Million
Type of Business:	Enterprise / Virtual Datacenter Storage
Deployments:	Mission-Critical Data (Tiers 1 and 2; Virtual Server Production)
Years in Business:	10
Vendor Ranking:	#10 among worldwide SAN storage system vendors (IDC, 2009)
Number of Employees:	650
Direct and Indirect Customers:	5,000+
Capacity Sold to Date:	100+ PB
Geographies Served:	25 countries across North America, EMEA, and APAC

CORPORATE REVENUE

DOLLARS IN MILLIONS BY FISCAL YEAR, ENDING MARCH 31ST



Business Profile

Sales Model:	Direct Sales / Channel Partners / 3PAR Cloud-Agile Service Providers
Example Customers:	<p>Hosting: Verizon Business, Terremark, DataPipe, Attenda, CSC</p> <p>SAAS: Omniture, ExactTarget, LiveOffice</p> <p>Financial Services: NYSE, Credit Suisse, TransUnion</p> <p>Internet And Social Media: MySpace, eHarmony, Priceline</p> <p>Health Care: Cambridge Health Alliance, National Institutes of Health</p> <p>Government: US Census Bureau, NASA Ames, US Navy</p> <p>Enterprise: Hilton Grand Vacations Club, Mary Kay</p>
Worldwide Headquarters:	US (Silicon Valley)
Government Systems Headquarters:	Washington D.C.
EMEA Headquarters Office:	UK (London)
APAC Headquarters Office:	Singapore
Japan Headquarters Office:	Tokyo
EU Development Center:	Northern Ireland (Belfast)



Green Storage Technology Metrics

Array Performance:	224,989 SPC-1 IOPS—Current SPC-1 record holder among single-system storage arrays
Customer Capacity Savings:	~ 30 PB (total to date)
Customer Energy Savings:	~ \$31.5 million US (total to date)
CO2 Emissions Reductions:	Equivalent to 175,000 metric tons of CO2 (to date)